

HOPE *for the Future*

2013 Project HOPE Annual Report

**PROJECT
HOPE**
FOUNDED IN 1958



HOPE *for the Future*

Women's and Children's Health
Infectious Diseases

Noncommunicable Diseases

Health Systems Strengthening

Humanitarian Assistance &
Disaster Relief

Health Affairs

Sustainable Health Care for Future Generations

HOPE is more than a wish. It's an expectation, a confidence, that tomorrow will be better than today.

For more than 55 years, we have been providing HOPE to the world's most vulnerable... HOPE for better health for mothers, children and families, not only for today, but for far into the future.

When Project HOPE implements health programs, we certainly address the urgent needs of those suffering from disease, or of mothers and children seeking basic health support, and even the immediate health needs of families trying to survive following natural disasters. But almost more importantly, through our founding principal of health care training, we put into place long-term programs that help ensure HOPE for the future.

In 2013, our programs made immediate impact in places like Jordan, where a vaccine donation is offering

HOPE to thousands of Syrian families seeking refuge from the war, or in Tajikistan where medical donations are providing lifesaving medicines.

We also celebrated the long-term impact of our lifesaving programs, witnessing medical professionals trained in HOPE programs a decade ago now reaching out to medical professionals in other countries to share their knowledge and share their HOPE. In the Dominican Republic, we applauded the groundbreaking of a third women's and children's health clinic scheduled to open next year, based on the success of two prior clinics supported by Project HOPE over the last decade.

Built on the experience and success of our lifesaving work of more than five decades and reinforced by your continuing support, we have HOPE *for the Future*.

Message from the President and CEO

Every year, as I visit our patients and their families around the globe, I see the immediate impact of Project HOPE's lifesaving programs. But more importantly, I also witness the enduring power of our health education programs: the HOPE we offer for the future.

For example, in Poland this year I met with graduates of HOPE's first Health Care Management Program. Initiated in 1996, during a time of turmoil in Eastern Europe, the

program graduates are now serving as health care leaders throughout the country, setting policies and initiating programs that provide better health in the region, and beyond.

They told me that Project HOPE was there for the children of Poland when they needed help, and now it was their turn to share their health care expertise to help children in other countries.

I heard this same story again in China, when I learned that Project HOPE-trained pediatric cardiac surgeons from our Shanghai Children's Medical Center were volunteering their skills to doctors in another country. This dedicated group of surgeons, trained more than a decade ago by HOPE volunteers, traveled to Bangladesh this year to mentor cardiac surgeons in need of training in operating on the smallest of heart patients.

As I celebrated the groundbreaking of our third Women's and Children's Health Clinic in the Dominican Republic, I was again reminded that it is the groundwork established by HOPE, sometimes more than a decade ago, that is providing nearly two million health services to women and children today.



Of course, none of this would be possible without the support of our caring donors. You bring HOPE to those who need it today, but more importantly, you bring HOPE to future generations.

John P. Howe, III, M.D.

A handwritten signature in white ink that reads "John Howe".

President and CEO

Letter from the Chairman

It has been another busy year for Project HOPE. From stepping up to help children and their families in the Syrian Refugee Crisis, to delivering a record amount of medicines and medical supplies, to using technology to develop innovative ways to deliver more health education to more health care professionals, Project HOPE continues to provide health opportunities not only for today, but for future generations.

Two years ago, we embarked on an ambitious HOPE in the Face of Crisis campaign, a campaign dedicated to multiplying HOPE's lifesaving programs.

It has been an inspiration to watch the campaign succeed and see HOPE expand its reach in order to provide more health to those in need. The campaign has allowed us to deliver more medicines, provide more services and begin to offer online training opportunities to reach even more health care professionals. We have also been able invest in technical experts, leaders in public health programming, who help us bring innovative Infectious Diseases, Noncommunicable Diseases and Women's and Children's Health programs to the populations who need them most.

We would not be able to accomplish these important tasks without the dedication of our donors, both corporations who have supported the campaign with donated pharmaceuticals and signature health programs and individuals who make HOPE and the people we serve a priority.

The HOPE in the Face of Crisis campaign comes to an end next year. Although we have made great strides, we still have work to do. With your continued support, we will reach our goal to save more lives and provide more HOPE for the Future.

Thank you for your continued support.

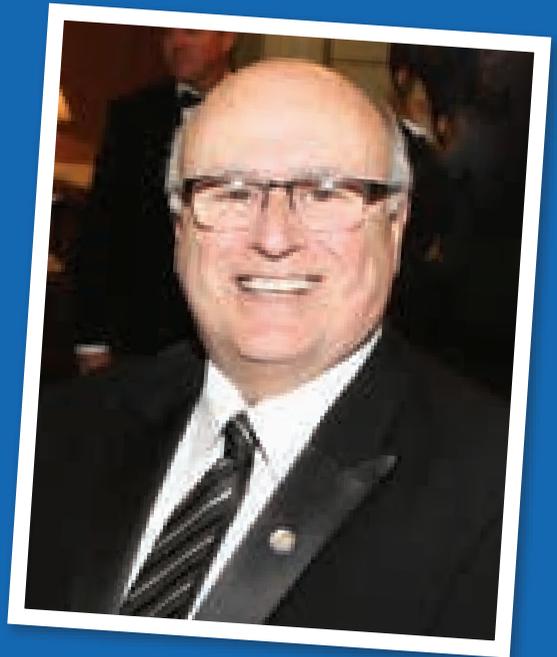
Richard T. Clark



Retired Chairman, Merck & Co., Inc.

Chairman, Project HOPE Board of Directors

Chair, HOPE in the Face of Crisis Campaign





HOPE *for the Future* of Women's and Children's Health

Project HOPE has made great strides in improving the quality of health care for women and children in the Dominican Republic since we opened two clinics in Herrera and Monte Plata with the Order of Malta in 1997.

Almost two million medical services have been provided to over 100,000 women and children at the Herrera and Monte Plata clinics. The clinics' "5-Star Program" rewards pregnant women and mothers of children under five years old who attend all prenatal checkups and pediatric checkups with donated gift baskets that provide items for newborn care. Community outreach supports disease awareness and prevention. This outstanding model for patient-centered health care has been recognized

by the Dominican Ministry of Health and the Pan American Health Organization as highly efficient and replicable for preventive health care throughout the region. The Herrera Clinic was cited for its "innovative, sustainable model of primary health attention" and for the quality of services offered.

Building on the success of these clinics, HOPE is now supporting the development of a third clinic in Haina. It will be staffed by a 40-strong team of medical professionals providing pediatrics, obstetrics, gynecology, general medicine, maternal health, vaccinations, pharmacy, dentistry and lab services for underserved communities in the Province of San Cristóbal.

14,000

Women Have Access to Care

HOPE's new HealthWorks program is providing women with affordable and accessible quality health services inside seven textile factories in Cambodia, reaching nearly 14,000 women, in partnership with Marks and Spencer with additional funding from AT&T. The HealthWorks program seeks to improve women's health among factory workers. All factories are now offering family planning services. Anemia is being identified and treated, and health promotion activities seek to engage women in a fun and entertaining way. A second program in Indonesia is also starting in five factories and will reach around 10,000 female workers, funded by the global Merck for Mothers initiative.

19,000

Orphans and Vulnerable Children

Project HOPE has been running an extensive program for orphans and vulnerable children in Namibia since 2005 impacting 19,000 orphans and vulnerable children and 12,000 tuberculosis suspects in northern Namibia with a package of services that includes economic strengthening, targeted education and TB treatment. This program received a second round of funding in excess of \$1.8 million and will run for another 18 months.

5,000

Doses of Cervical Cancer Vaccine

GlaxoSmithKline has pledged a donation of 5,000 doses of cervical cancer vaccine to be used in a pilot program for primary cervical cancer prevention for adolescents in a high risk province in Namibia. HOPE is currently in discussions with USAID and other partners to raise the funding for the program implementation costs, and this pilot project will contribute to the design of a national cancer prevention strategy for the Namibian government.



HOPE for the Future

Prevention of Infectious Diseases



Project HOPE immunized almost 1.7 million people in Nicaragua and Honduras against pneumococcal infections, a major cause of pneumonia and meningitis while making major strides in improving the health infrastructure in the two countries. The program illustrated the importance of prevention, as certain pneumococcal bacteria are becoming more resistant to common antibiotics and thus harder and more costly to treat. HOPE worked tirelessly with the Ministry of Health to reach out to raise awareness in communities about the disease.

In 2010, the Nicaraguan Ministry of Health (MINSa), in collaboration with Project HOPE and Merck & Co., Inc., known as MSD outside the U.S. and Canada, launched a three-year phased program to immunize adults ages 50 and

older and individuals between the ages of two and 49 with chronic illnesses. HOPE delivered the final shipment of 200,000 doses of the vaccine PNEUMOVAX® 23 to Nicaragua in November of 2012 as part of the national campaign to immunize vulnerable individuals.

HOPE supported the national immunization program in Honduras as well, delivering more than 670,000 doses, exceeding the pledged quantity of the vaccine.

“Hundreds of thousands of our citizens are already benefiting from Merck’s generous donations and Project HOPE’s public health expertise,” says Dr. Edmundo Sánchez, Director of Disease Prevention at MINSa.



HIV Adherence

3 Year Project

USAID Southern Africa awarded Project HOPE \$8,998,490 for a 3-year project to retain people living with and affected by HIV/AIDS in care and support.

TB Treatment

Long Term

The Regional Quality Healthcare Project across Central Asia is improving TB services in Kazakhstan, Kyrgyzstan, Turkmenistan, and Uzbekistan.

HOPE's work with its program partners through activities designed to improve TB systems and services has also strategically paved the way for the development of a long-term vision of integration of TB care into the general health system.

TB/HIV

Addressing the deadly dual infection of TB and HIV in Malawi

HOPE's two projects in Malawi focus on improving access to diagnosis and lifesaving TB treatment, also addressing the deadly dual infection of TB and HIV. Working together with the Ministry of Health and other partners, HOPE contributes to implementing diagnostic innovations (TB REACH) and improving timely access to care and treatment, engaging communities and building local capacity (TBCARE II).

HOPE *for* the Future in Noncommunicable Diseases

7,000

At-Risk Individuals

In South Africa, HOPE screened 7,000 at-risk individuals for diabetes and hypertension. At the HOPE Centre in Zandspruit on the outskirts of Johannesburg, more than 1,000 patients have registered and are receiving treatment for diabetes, hypertension and other illnesses.

100M

Living with Diabetes in China

In China, where more than 100 million people are living with diabetes, Project HOPE has trained more than 37,000 health care professionals in diabetes prevention and treatment.

Shanghai

Training Program

In May, Project HOPE was honored during the opening of a new oncology tower at the Shanghai Children's Medical Center in Shanghai, China. HOPE procured state-of-the-art medical equipment for the new tower and improved clinical practices and quality of care through a three-year pediatric oncology training program.





Project HOPE has long been a leader in the fight against chronic diseases in the developing world. In 2013 we reached record numbers of health care providers and at-risk individuals through our pioneering wellness, diabetes education and screening programs in China, Mexico, India and South Africa.

In February HOPE launched an innovative program in Mexico City with the support of the Bristol-Myers Squibb Foundation that utilizes mobile technology to educate low-income pregnant women and new mothers about ways to prevent and manage gestational diabetes.

“Now I realize that obesity poses a high risk for developing gestational diabetes,” says Maria, a pregnant woman who participated in the program. “This is not my first baby, and I’ve always said I should eat for two. Now I understand the importance of healthy eating for the whole family.”

Project HOPE’s International Diabetes Educator E-Learning Program (IDEEL), a web-based course, was successfully

launched in India in August. The International Diabetes Federation has already endorsed IDEEL for health care professionals. At the request of senior diabetes leaders throughout the world Project HOPE is working to expand IDEEL into Latin America, China and the Middle East by developing curricula adapted to the needs of each region.

Project HOPE is also actively working to expand chronic disease efforts right here in the United States. Future programs will focus on combating obesity, hypertension and diabetes.



Strengthening Health Systems for HOPE *for the Future*



No parent wants to see their child suffer from a broken arm or leg. But with proper treatment, most children recover fully and quickly from this common childhood injury. But in Haiti, where opportunities to seek care from expertly trained medical professionals are few and far between, a common childhood injury such as a broken arm can have a devastating impact on the course of a young life. Without immediate and proper treatment, a broken limb can lead to a lifetime of disability, preventing a child from continuing his or her education, getting a job and becoming self-sufficient. Funded by USAID, Project HOPE's Rehabilitation and Reintegration Program in Haiti is changing this tragic scene.

While the program grew out of the great need for rehabilitative services

after the 2010 earthquake, it is quickly expanding to care for more and more people each year and helping to change the course of disability in Haiti.

The comprehensive program helps strengthen the entire health system by targeting patients on a holistic level from providing corrective surgery, to arranging transportation to appointments, to helping those disabled cope with psychology concerns and even offering family support. In addition, the program provides continuing education for physical therapists, prosthetic limbs and mobility devices to patients and referral services for other medical care. To date, nearly 1,000 disabled people have been served by the Rehabilitation and Reintegration Program, and 162 people with disabilities have completed vocational training.

60 Trainees

Health Care Managers

Czech Nurses Association accredited HOPE's Nil Nocere –Saving Patients from Harm Program, which is training 60 health care managers on best practices in risk management, quality assurance and infection control to increase patient safety in hospitals.

10th Anniversary

Rural Health Fellow Program

Project HOPE celebrated the 10th Anniversary of the Rural Health Training Program in China which brings doctors and nurses from rural health facilities for training at the state-of-the-art Shanghai Children's Medical Center. The program has graduated more than 270 physicians and nurses since 2002.

Sanders' Scholars

Supporting HOPE's Health Programs

Project HOPE's first recipient of the Dr. Charles A. Sanders International Residency Scholarship, Meredith Miller, M.D., supported HOPE's health care initiative in the Dominican Republic at the Monte Plata Clinic, where high quality maternal and child health care are provided at low cost.



HOPE *for the Future* in Humanitarian Assistance and Disaster Relief

Initiated in Macedonia in 2007, Project HOPE's Strategic Medical Resupply Program has expanded to Albania, Bosnia and Herzegovina, Kosovo, Tanzania and Zanzibar. The program is simple. Project HOPE supplies critically needed donated medicines to health facilities in country. The participating institutions use the donated medications to treat patients, allowing the Ministries of Health of the receiving countries to redirect resources they would have used to purchase medication, to help build sustainable health care infrastructures. Project HOPE also provides training and stringent monitoring of donations throughout the distribution process.

Since its launch in 2007, more than one million patients have now been treated and more than \$70 million in value has been delivered through the program. Close to 80 hospitals and university clinics are now

participating in the program. And patients of all ages suffering from a wide variety of conditions are reporting better outcomes, including little Viktorija from Macedonia.

Born with a neural tube defect that required spinal surgery, Viktorija was the recipient of high-quality medical supplies and antihistamine medicines supplied through HOPE's Strategic Medical Resupply Program. The donated medicines and supplies helped provide Viktorija with a higher quality of care and treatment for this condition, making her recovery easier than past cases at the University Clinic of Pediatrics in Skopje.

Both Viktorija's family and the staff of the hospital expressed gratitude to Project HOPE as an organization for making this possible.





Syrian Refugee Crisis

In October, Project HOPE distributed 186,000 doses of RotaTeq® vaccine, generously donated by Merck & Co., Inc., as well as other donated medicines, to Syrian refugee camps in Jordan. The RotaTeq® vaccine is a crucial preventative measure for rotavirus, a highly contagious virus that can spread rapidly among children in crowded encampments.

UPDATE:

Subsequent to publication, Project HOPE learned that the vaccine shipment was held up in Jordan, and did not reach the refugee camps before the vaccine expired. It has been brought back to the United States so that it can be responsibly destroyed.

Earthquake in China

In response to the devastating Ya'an Earthquake on April 20, 2013 in Sichuan Province, China that left more than 12,000 injured, Project HOPE responded by establishing a three-level referral mechanism among 11 hospitals in Ya'an to ensure that the injured would receive the rehabilitative care they need. In September, we began three months of fellowship training for rehabilitation therapists from Ya'an City hospitals focused on orthopedic and neurological rehabilitation. On-site coaching and workshops are also being conducted.





Gifts-in-Kind Deliver *HOPE for the Future*

From delivering medicines that help fight rare diseases in Egypt to supporting struggling hospital systems in Eastern Europe, or supplying lifesaving vaccines to boost the health of women, children and the elderly in the Americas, HOPE's Gifts-in-Kind Program continues to offer health and HOPE to thousands of families and communities. In 2013, Project HOPE surpassed all previous records, delivering \$260 million worth of donated medicines, vaccines, medical devices and supplies around the globe.

While \$260 million of donated medicine is quite impressive, it's the personal stories that bring home the impact of medical donations. Just ask 11-year-old Harissa, from Tajikistan.

Insulin is so expensive in Tajikistan that most people in the country with diabetes cannot even afford to buy it. The average

annual per capita income in Tajikistan was \$780 in 2011, while one year's supply of insulin costs about \$380. Two years ago, when Harissa was diagnosed with diabetes, her father was forced to take a job far from the family home, in a different country, just to afford her lifesaving insulin. Today, donated medicine from Project HOPE is helping to bring the family back together again. "This is a big support to our family," reports Harissa's mother.

Of course, Project HOPE's successful Gifts-in-Kind Program is only made possible by the hundreds of corporations who year after year continue to make significant donations of needed pharmaceuticals and medical supplies and our individual donors who help provide the funds to ship the donated medicines to HOPE program sites around the globe.



1 M

Doses of Vaccine

MassBiologics of the University of Massachusetts Medical School donated more than one million doses of the Tetanus and Diphtheria (Td) vaccine to HOPE programs in the Dominican Republic, Kyrgyzstan and Tajikistan.

\$17 M

of Medicines to Kyrgyzstan

Project HOPE delivered more than \$17 million of medicines to Kyrgyzstan to help patients suffering from diabetes and cardiovascular diseases thanks to corporate partners and HOPE's ongoing partnership with the United States Department of State.



Setting Industry Standards

Patricia E. Bacuros, Project HOPE's Director of Gifts-in-Kind, continues to help set industry medical donation standards and best practices in her role as Chairperson of the Partnership for Quality Medical Donations Board of Directors.

**PROJECT
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Forging HOPE for the Future with Expanding Opportunities in Public Health

“We are thankful to Project HOPE, a long-term international partner of the health sector in Kyrgyzstan,” says Dr. Zamira Karasartova, Head Doctor at the Republican TB Hospital in Bishkek City, Kyrgyzstan, upon receiving 21 new donated LED microscopes and 12 computers. “Project HOPE is well aware of the challenges we face in our fight against tuberculosis.”

HOPE’s approach to tuberculosis management and control focuses on strengthening health systems as a whole. To this end, our programs strive to improve diagnostic capabilities and access to high quality medicines. We are improving the health systems’ ability to ensure treatment adherence and offering patient support programs. TB advocacy, communication and social mobilization are also crucial components of our efforts against TB.

Currently Project HOPE is implementing two programs in Central Asia funded by the Global Fund to Fight AIDS, Tuberculosis and Malaria (GFATM) – in Kyrgyzstan and Tajikistan – to improve the health systems’ ability to prevent and treat TB, with a priority on improving access to diagnosis and treatment for drug-resistant TB. Our initial efforts with these programs have been successful, and GFATM awarded Project HOPE with substantial additional funds to continue the programs.

In Kyrgyzstan, one-day training sessions for village health committees and members

of the public are being conducted aimed at improving community knowledge about TB including methods of prevention and treatment. In Tajikistan, where one-third of the patients enrolled in the treatment for multi-drug resistant TB are living in remote villages far from health facilities, Project HOPE is working with social workers to deliver medicines to the patients’ homes to prevent treatment interruptions and ensure continuity of care.



**PROJECT
HOPE**
FOUNDED IN 1958



Capacity Building Initiative

Myanmar Workshop

Thirty-eight participants from 23 local civil society organizations participated in HOPE's Capacity Building Initiative of Myanmar, a one-week workshop on program planning and proposal writing. With sanctions recently lifted by Western countries, Project HOPE is applying for registration with plans to set up a program office in Yangon.

GeneXpert®

TB Programs

GeneXpert® technology has been a part of HOPE's TB programs in Malawi since 2011, achieving excellent results in preventing the spread of TB. This year Project HOPE expanded the use of the GeneXpert® technology to Kyrgyzstan and Tajikistan. A WHO-endorsed diagnostic test, the GeneXpert® can identify the bacterium that causes tuberculosis and resistance to Rifampicin simultaneously in about 100 minutes.

Expanding Volunteer Program Offers More HOPE *for the Future*



While Project HOPE's dedicated medical volunteers still support the annual U.S. Navy and Air Force humanitarian missions, they are also playing an important role in supporting HOPE's land-based health programs as well. Take Dr. Jennifer Mbuthia for example. A pediatrician and Lieutenant Colonel in the Medical Corps of the U.S. Army, Dr. Mbuthia served as a Project HOPE volunteer on several humanitarian missions in partnership with the U.S. Navy.

While in Vietnam, she remembers a mother of a 2-year-old in need of a hernia operation. "The woman did not have the resources to pay for her child's operation, and the surgeries to be performed in Vietnam on that particular mission had already been capped," she says. Knowing that it would be a relatively simple procedure, Dr. Mbuthia was able to coordinate with the surgical team on the mission to provide the operation nonetheless. Following the procedure, the expression of gratitude Dr. Mbuthia received from the mother for facilitating her child's surgery solidified why she is

inspired to volunteer. And as gratifying as helping an individual mother and child can be, Dr. Mbuthia also realized her skills could be used in other ways as well.

In 2013, Dr. Mbuthia used her vacation time from work to again volunteer for Project HOPE, this time to help health professionals in Macedonia. Working alongside health care professionals, Dr. Mbuthia helped design courses for medical professionals at the University Pediatric Clinic in Skopje that will benefit young patients far into the future.

As part of HOPE's work dedicated to strengthening entire health systems, volunteer opportunities have also been expanded beyond the medical professions. This year, a record number of corporate volunteers from, Pfizer's Global Health Fellow Program, Eli Lilly's Connecting Hearts Abroad program and Merck's Richard T. Clark Fellowship program supported HOPE programs in China, India, South Africa, Namibia, Mozambique and more.

Volunteer Recognition

To recognize outstanding volunteer efforts, HOPE initiated a Volunteer of the Month program as well as Volunteer of the Year Award.

Volunteer of the Year

Faye Pyles, a pediatric nurse practitioner and former U.S. Navy captain from Norfolk, VA, was honored with HOPE's inaugural Volunteer of the Year award in April, during National Volunteer Month.



\$3M

In Donated Services

In 2013, 420 volunteers donated 8,332 volunteer days and \$3 million in donated services to help those in need around the globe.



Volunteer of the Year



Health Affairs A Health Policy Leader for the Future

Project HOPE's journal *Health Affairs* publishes leading-edge research and commentary. It reaches a growing U.S. and global audience with millions of online readers.



Speakers at two Health Affairs briefings: Left: Gigi Cuckler of the Centers for Medicare and Medicaid Services; Right: Lord Ara Darzi of Imperial College London.

As the United States implements its health reforms, Project HOPE's journal *Health Affairs* serves as a trusted forum for nonpartisan health policy discussion and research. The peer-reviewed journal articles, events, policy briefs, online commentary, podcasts and video inform efforts at the highest level both in the U.S. and around the globe to improve health and health care.

- ▶ In May, a *Wall Street Journal* editorial cited two *Health Affairs* studies on “new evidence that the moderation [in health cost growth] is durable, and that it is structural...[as] published last week in the journal *Health Affairs*.”
- ▶ Professor the Lord Darzi of Denham, Director of the UK's Institute of Global Health Innovation at Imperial College London discussed the importance of innovation in slowing health spending growth at *Health Affairs*' April issue briefing.
- ▶ During congressional debate on immigration reform in spring 2013, the White House Blog cited a new *Health Affairs* study: *Immigrants Contributed An Estimated \$115.2 Billion More To The Medicare Trust Fund Than They Took Out*.
- ▶ *Health Affairs* content on recent changes in U.S. female mortality rates was highlighted at a Senate briefing during the October 2013 U.S. government shutdown.



100+

Monthly Media Citations

Health Affairs is regularly cited in major media including *The Washington Post*, *New York Times*, *Wall Street Journal*, *Politico*, *NPR*, and *PBS*.

Article of the Year

Health Affairs received the AcademyHealth Article of the Year Award for: “The ‘Alternative Quality Contract,’ Based On A Global Budget, Lowered Medical Spending And Improved Quality,” by Zirui Song of Harvard Medical School and coauthors.



Enduring Partnerships Provide HOPE *for the Future*

From rallying to offer support during times of natural disasters to stepping up to help combat the life-threatening diseases impacting the world's most vulnerable people, Bristol-Myers Squibb and the Bristol-Myers Squibb Foundation have been providing support to Project HOPE programs for more than a half-century.

In 2013, Bristol-Myers Squibb donated an astounding \$55.1 million in critically-needed medicines and medical supplies to Project HOPE programs around the globe, making the company one of HOPE's largest-ever corporate donors during a one-year period.

But for individual patients in desperate need of medicines in places like Tajikistan, the Dominican Republic, Macedonia and Tanzania, that \$55.1 million donation of

medicines is priceless. The access to high-quality, lifesaving medicines gives new HOPE to mothers, children and families in their fight against diabetes, high blood pressure and other life-altering diseases.

In addition to the Company supplying lifesaving medications, the Bristol-Myers Squibb Foundation is also a long-time supporter of HOPE's sustainable health care programs around the globe.

Currently, the Bristol-Myers Squibb Foundation supports a pediatric oncology program in Poland that is improving the quality of life and treatment outcomes of children suffering from cancer. The program focuses on increasing early diagnosis of childhood cancers and decreasing the time from first symptoms to hospitalization.

2013 Global Health Awards

Project HOPE presents Global Health Awards during the annual June Gala to recognize individuals and organizations for outstanding accomplishments and life-changing impact on health worldwide.

Global Health Partner Award, honoring a distinguished leader from an organization that has made a significant contribution to global health through the donation of medicines, medical supplies, equipment or expertise was presented to **Susan M. Briggs, M.D., MPH, FACS**, General and Trauma Surgeon at Massachusetts General Hospital and Associate Professor of Surgery at Harvard Medical School.

Global Health Leadership Award, acknowledging an individual who has been a life-long champion for global health issues was presented to **Vincent A. Forlenza, Chairman, CEO and President of Becton, Dickinson and Company**.

Global Health Impact Award, recognizing a peer nonprofit organization that has achieved significant global health advances in one or more of HOPE's core practice areas, was presented to **The Juvenile Diabetes Research Foundation**.



In Mexico, a Bristol-Myers Squibb Foundation-supported program is helping improve early diagnosis and treatment for gestational diabetes among impoverished women. More than 1,300 pregnant women have already been screened through the program.

From lifesaving donations that impact health today, to health education programs that have far reaching impact, Bristol-Myers Squibb and Project HOPE are ensuring HOPE for the future.



HOPE in the Face of Crisis Campaign

Looking to the future, Project HOPE launched the HOPE in the Face of Crisis campaign in 2011 to expand the fight against disease and disaster,

educate and enhance the skills of health professionals and bring lifesaving treatment to the most vulnerable people around the globe. During the past year, your support of the campaign has helped Project HOPE continue to deliver on the goal of implementing programs that provide sustainable, lasting results.



FINANCIAL SUMMARY

For the Years Ended June 30, 2013, 2012 and 2011 (in thousands)

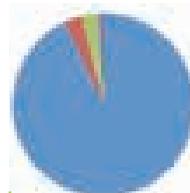
	2013	2012	2011
REVENUE AND SUPPORT			
Individual giving	\$13,403	\$11,515	\$17,338
Foundations and corporations	8,118	19,942	12,319
Corporate gift-in-kind	248,277	173,576	165,117
Governments	14,701	9,415	5,778
Subscription revenue	2,549	2,380	2,083
Other revenue	3,341	3,470	4,212
Total revenue and support	290,389	220,298	206,847
EXPENSES AND CHANGES IN NET ASSETS			
<i>Programs services</i>			
Health education and assistance programs	269,123	214,961	185,250
Health policy programs	7,839	7,895	7,915
Total program services	276,962	222,856	193,165
<i>Supporting services</i>			
Fund-raising	8,214	8,073	8,610
Management and general	4,239	4,080	4,022
Total supporting services	12,453	12,153	12,632
Total expenses	289,415	235,009	205,797
<i>Changes in unrestricted net assets from operations</i>	(310)	120	68
<i>Changes in restricted net assets from operations</i>	1,284	(14,831)	982
<i>Nonoperating changes in net assets</i>			
Net gain (loss) on investments	703	(887)	1,670
Pension Liability adjustment	3,863	(6,992)	3,448
Change in net assets	5,540	(22,590)	6,168
Net assets, beginning of fiscal year	27,858	50,448	44,280
Net assets, end of fiscal year	\$33,398	\$27,858	\$50,448

Project HOPE's complete audited financial statements with an unqualified opinion by McGladrey & Pullen LLP and are available on request.



FY 2013 Revenues

- Corporate Gifts-in-Kind..... 86%
- Individuals..... 5%
- Foundations and Corporations..... 3%
- Governments..... 5%
- Other..... 1%



FY 2013 Expenses

- Humanitarian Assistance (including Volunteer Support).....93%
- Health Education3%
- Health Affairs3%
- Support Services.....1%

Management's Report

In fiscal year 2013, revenues totaled more than \$290 million in cash contributions, donated medicines and medical supplies, volunteer support and grant awards. The increase in overall support, including that from individual donors, gifts-in-kind donations and government funding, allowed us to deliver more medicines and medical supplies and strengthen our health education programs to our beneficiaries around the globe.

As in years past, Project HOPE continues to maximize the programmatic impact of its resources by ensuring that more than 92 percent of total expenses are directed to our health education, humanitarian assistance and health policy efforts.

We will continue to be good stewards of our resources while also investing in technical areas that will help us expand the reach of our programs and provide for the health needs of people around the world.

HOPE's management prepared and is responsible for the integrity of the financial statements, as well as all other financial information presented in this report.

We understand that financial stewardship is important to our donors, and it continues to be our highest priority.

Thank you for your continued support.

Donald M. Hill



Vice President and
Chief Financial Officer

Letter From the Audit Committee Chair

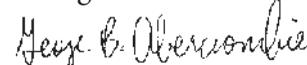
The Audit Committee is a committee of the Board of Directors with the primary function of assisting the Board in fulfilling its oversight responsibilities by reviewing the financial information which will be provided to grantors, contributors, and others, the system of internal controls which management and the Board of Directors have established, and the audit process. The Committee is composed of at least five independent members who meet three times a year as part of regularly scheduled board meetings.

The Committee has the responsibility to appoint and oversee the independent auditors, approve their compensation, and discharge the independent auditors, if necessary. In addition, the Committee holds discussions with Project HOPE's management, internal audit director and independent auditors to review matters pertaining to governance, risk management, control processes and financial reporting as well as the nature, extent and results of their work.

The Committee meets independently, without the presence of management, with the external auditing firm, McGladrey & Pullen LLP, to discuss the audit of Project HOPE's financial statements and also meets independently with Project HOPE's internal audit director without the presence of management.

The results of each committee meeting are reported to the Board of Directors.

George B. Abercrombie



Chairman

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SUPPORT ACROSS THE GENERATIONS

Supporting Project HOPE is a family tradition for Roger Schmitz. “My family’s support of Project HOPE began with my grandfather,” he says.

The 31-year-old investment professional from New York joined his family’s commitment this year, not only as a donor himself, but also agreeing to head up the new Project HOPE Next Generation Leadership Board.

“My grandfather always talked favorably about Project HOPE,” Schmitz says. “He was impressed with the way the organization managed its donations and how effectively donations were used to help the people it serves. When he passed away a few years ago, I wanted to continue his legacy of support.”

And for Schmitz, spearheading the new Project HOPE Next Generation Leadership Board is a natural way to ensure HOPE for the Future. “I want to be a part of engaging and cultivating the next generation of Project HOPE leaders and donors.”



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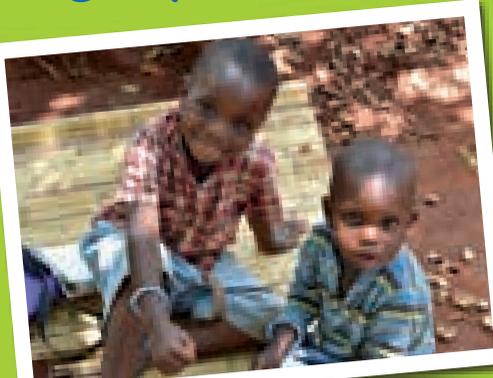
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For more information about supporting Project HOPE's lifesaving programs around the globe, visit us at www.projecthope.org or call 800-544-HOPE (4673).



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The Legacy of HOPE Society recognizes and honors those individuals who have remembered Project HOPE in their estate plans. Whether through bequests, life income gifts, insurance policies, retirement plan assets or other gift planning vehicles, these deferred gifts are essential to Project HOPE's future and provide a special and meaningful way for donors to leave a legacy. For more information about planned giving options, visit projecthope.org or contact the Planned Giving Office at 800-544-4673, ext. 472 or via email at giftplanning@projecthope.org.

We are honored to recognize the generosity and leadership of the individuals noted below, whose common bond reflects a genuine commitment to providing people around the globe with HOPE *for the Future*.

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A Life-Long HOPIE Helps Secure HOPE *for the Future*



Jim Hunt became acquainted with Project HOPE in 1964 when he heard a presentation about the organization at his church. “I was impressed by the stories of doctors and nurses going around the world to teach,” he says. “It wasn’t a case of pouring out money to a particular area of the world, but a case of helping people help themselves.”

A young toastmaster at the time, Hunt decided he wanted to use his skills to promote HOPE’s mission, and began giving presentations himself. “I got together a team of people in my toastmasters’ group and we formed a speaker’s bureau. We gave about 100 presentations in churches in the Detroit area over a five-year period.”

Hunt says the team helped raise money to support Project HOPE’s programs, but also helped raise awareness of the health education mission. “It was very rewarding.”

Hunt, now 82, says he never forgot about his experience with Project HOPE. And this year, the life-long HOPIE joined the Legacy of HOPE society. “I have always had a warm spot in my heart for HOPE. I really wanted to include an international organization in my charitable trust, so I checked out Project HOPE’s ratings and found out the organization was still true to its original mission. While I am not going to set the world on fire or anything, I am determined to do something to help people around the globe.”



BOARD OF DIRECTORS

George B. Abercrombie (right), the Vice-Chairman of Project HOPE's Board of Directors, and Retired President & CEO of Hoffman-LaRoche, talks with a local health care provider trained by Project HOPE while visiting a program site in Malawi with HOPE's President and CEO, John P. Howe, III, M.D. (left)

The foundation of HOPE for the Future is Project HOPE's dedicated Board of Directors. Made up of C-Level executives from leading global corporations, the Project HOPE Board not only provides leadership, vision and oversight for the entire global health organization, but each member brings a passion for HOPE's 55-year-mission of providing sustainable health care for people in need around the globe. The engaged CEO Board extends their commitment to Project HOPE beyond the board room, providing financial support and lending business expertise to support HOPE programs around the globe.

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Talk to any alumni from HOPE's beginnings, and the name Dorothy Aeschleman will be at the forefront of their stories. She remains an integral part of Project HOPE's history, and its present.

Aeschleman served as Nursing Director on the SS HOPE for all but one of its voyages.

"We had to piece together all we had on the ship to deliver the best care," she says. "We never knew what health issues we were going to address, and we weren't always able to dock. So we used whatever we had to get the job done."

When the SS HOPE was retired in 1974, Aeschleman moved her work ashore and helped set up the now thriving nursing education program in China.

"Dottie was one of the first HOPE nurses in China, and she helped Dr. Walsh identify needs for so many. She assessed the level of nursing education there and designed a way that HOPE could improve the standard of care through nursing education," says alumna Dr. Nancy Savage, a volunteer colleague of Aeschleman.

Just as HOPE remembers Aeschleman through today's successful programs, Dr. Savage still feels the impact her fellow HOPIE made on her.

"There are three people who inspired me," Dr. Savage says. "One is a childhood friend, another is Mother Theresa and the third is Dorothy Aeschleman. Dottie's humble actions inspired me to become the person I am today."

Alumni

The Glue That Binds HOPE's Legendary Past to HOPE for the Future



Dorothy Aeschleman



5,100

Project HOPE proudly recognizes 5,100 alumni, representing all 50 states.

New Alumni President

John Wilhelm, M.D., MPH is serving as Alumni Association President through June 2017. For more information about Project HOPE's Alumni Association, call (800) 544-4673, ext. 446.

\$90,000

Alumni donated more than \$90,000 to HOPE programs in 2013

Global Programs

In 2013, Project HOPE's global health programs provided health education and humanitarian assistance to vulnerable populations in 31 countries while our volunteer outreach expanded to provide care, education and health support in even more.

Volunteer Programs with the U.S. Military

4,000+

Patients Served

In 2013, HOPE's ongoing partnerships with the U.S. Navy and Air Force sent 57 medical volunteers to six countries. The HOPE volunteers provided medical care to more than 4,100 patients and offered health education to more than 10,000 local health professionals, students and patients.

New Partnerships

Royal Dutch Navy

Project HOPE also expanded its military partnerships to work with the Royal Dutch Navy on our first joint mission. Two HOPE volunteers provided medical care to more than 500 patients and offered health education to more than 300 local health professionals and community members in Ghana and Benin.

Where We Work

2013 Global Health Program Countries

2013 Volunteer Program Countries

Albania	Bangladesh
Bosnia and Herzegovina	Belize
Cambodia	Benin
China	Bosnia and Herzegovina
Czech Republic	China
Dominican Republic	Dominican Republic
Egypt	Ghana
Haiti	Haiti
Honduras	Hungary
Hungary	India
India	Israel
Indonesia	Japan
Kazakhstan	Kiribati
Kosovo	Kosovo
Kyrgyzstan	Liberia
Macedonia	Macedonia
Malawi	Marshall Islands
Mexico	Mozambique
Mozambique	Namibia
Namibia	Peru
Nicaragua	Samoa
Peru	Solomon Islands
Poland	South Africa
Romania	Tonga
South Africa	United States
Tajikistan	
Tanzania	
Turkmenistan	
Ukraine	
United States	
Uzbekistan	





Supporting the Next Generation through Education

Lambda Kappa Sigma (LKS), an international professional pharmacy fraternity, adopted Project HOPE as their official philanthropy in 1964, after one of their sisters, Margaret Sherwood, Delta Chapter University of Pittsburgh, served as a staff pharmacist on the SS HOPE in 1962.

“I believe that the relationship has lasted this long for several reasons,” says Jenny Brandt, LKS Grand President and Project HOPE Chairperson. “Project HOPE and pharmacists share many of the same values including placing an emphasis on teaching the next generation. HOPE’s health education model of delivery of care matches this almost exactly,” she says. “LKS also recognizes that Project HOPE is an extremely good steward of the money we donate, much more so than many of the other national charities.”



Lambda Kappa Sigma Alpha Zeta Chapter at the St. Louis College of Pharmacy annual hoops for HOPE fundraising event.

LKS currently has 28 collegiate and 12 alumni chapters. In 2013, all 28 of the collegiate chapters held fundraisers for HOPE and three of the Alumni chapters made donations, contributing more than \$12,500 as a group to HOPE’s global programs, with many more alumni contributing individually.

Their creative fundraisers also provide visibility for HOPE’s lifesaving programs.

Conference Center Helps Support HOPE for the Future



Owned and operated by Project HOPE, The Carter Hall Conference Center sits on the headquarters’ grounds in Millwood, Virginia and hosts conference groups from around the world. The conference center boasts elegant buildings from Nathaniel Burwell’s 1797 plantation. Conference guests meet and dine in the historic manor house, Carter Hall, and lodge in the original kitchen, school house, carriage house and more. Revenue received by the conference center is funneled into supporting HOPE missions. To host your next conference and support Project HOPE, visit www.carterhallconferences.org or call (540) 837-9482.

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You Are the HOPE *for the Future*

Your support guarantees that HOPE's lifesaving health education programs continue. Your help provides the means to ship millions of dollars of donated medicines to where they are needed. And your willingness to volunteer whenever and wherever health care is needed provides HOPE to the world's most vulnerable people.

Visit our website to learn more about options for strengthening your relationship with Project HOPE.

www.projecthope.org/get-involved

And be sure to check out our Thank You Video, highlighting the lifesaving work of 2013 that was accomplished with your support.

www.projecthope.org/thankyou



HOPE *for the Future*

2013 Project HOPE Annual Report

**PROJECT
HOPE**

FOUNDED IN 1958

www.projecthope.org

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